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**FOR IMMEDIATE RELEASE**

**AMS BENEFITS LAUNCHES EXCITING FEATURES  
TO SUITE OF BROKER APPLICATIONS**

**Innovative Enhancements Enable Employers to Compare,  
Communicate pay and Benefit Packages**

**Bothell, WA,** March 27, 2006 – AMS Benefits, a leading provider of software and automation services for employee benefits brokers, announced today the addition of two exciting features to its powerful suite of applications that will allow brokers to help employers attract and retain workers.

Benefits Benchmarking, a robust tool that allows employers to compare their benefit packages to other employers, has been added to AMS Benefits' AgencyCenter application. Total Compensation Statements, which gives employers a state-of-the art vehicle to communicate the total value of the pay and benefits programs to workers, has been added to its BenefitsCenter application. Both enhancements are available to existing and new AMS Benefits' customers immediately.

"Employers recognize that winning the war for talent requires having a benefits program that compares favorably to those offered by other employers," said S. Stuart Spector, general manager of AMS Benefits. "For many employers, especially small and mid-sized, comparing benefit packages is a painstaking process. The Benefits Benchmarking tool that we developed gives brokers a powerful resource to measure how their clients' benefits stack up against those of similar industry, geography, size, and other demographics."

The Benefits Benchmarking feature is available to brokers and agencies that use AgencyCenter, a state-of-the art web-based workflow management application. It provides access to critical, timely and relevant benefits information including average employee size, average amount spent on healthcare or the total amount spent on employee benefits. With this powerful application, brokers can benchmark against their own customer base or against a larger pool to determine how their clients compare to national averages.

“Companies are spending a lot of money today on benefits to attract and retain workers,” said Spector. “However, employees are often unaware of the total value of their compensation and benefits package. With Total Compensation Statements, employers can easily and economically show their workers the true value of what they are receiving.”

The Total Compensation Statements solution delivers personalized, up-to-date information to employees either online or as a printed statement. With one click, employees see a comprehensive snapshot of their cash compensation, including base salary, commissions, bonuses and overtime, as well as their employees benefits, including health care and retirement benefits, paid-time off, vacation time and tax savings programs. Additionally, employers have the ability to include information on estimated tax savings from various programs such as 401(k) plans and flexible spending accounts, as well as real-time balances on retirement and investment plans. The Total Compensation Statements tool can be added to any of BenefitsCenter’s three portals – one for brokers, employers or employees.

“Both of these exciting features are part of our ongoing commitment to providing agencies and brokers with products to help them grow their business, add value and strengthen their client relationships, and differentiate themselves in the marketplace,” said Spector.

For more information, please contact the AMS Benefits sales office at 866-807-4821 or visit [www.amsworld.com/benefits](http://www.amsworld.com/benefits).

### **About AMS Benefits**

AMS Benefits is a division of Vertafore, Inc., the leading provider of specialized software services and information for the property and casualty insurance industry. AMS Benefits AgencyCenter application offers employee benefits brokers and agencies a Web-based workflow management system for managing sales, implementation, commission tracking, policy management and renewal processes. The broker-centric BenefitsCenter application provides automated benefits administration solutions with portals for brokers, employers and employees.

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